



## Summer Fellowship 2019

Pomeroon is looking for a Summer Fellow to join our entrepreneurial team in the summer of 2019. You will get involved in all aspects of our business and help us answer key questions:

1. How do we implement primary processing at our estate for coconut products and spices?
2. What new crops can we grow on our estate? How do we improve farming techniques?
3. What alternative sources of revenue exist for the business in the next 12 months?
4. How do we implement better data capture and analytics in our operations?
5. What are the key export markets for our products and how do we access them?
6. What needs are most pressing in the community surrounding our farm in Guyana? What solutions can we implement using funds from our community development budget?

Candidates should be passionate about the Caribbean, be thrilled about joining a start-up that is growing fast and care deeply about our mission of transforming the Guyanese agriculture sector. You'll spend time working remotely from your home country but get the opportunity to spend some time in Guyana if you wish.

### About Pomeroon

Pomeroon Trading is the Caribbean's socially responsible grower and processor of coconuts and spices. From our main asset - a prestigious 700-acre estate in the Pomeroon River region of Guyana - we are helping the Guyanese coconut industry grow into a giant. The estate rehabilitation program includes replanting with more efficient coconuts varieties, building a coconut nursery for seedlings and implementing an intercropping programme spanning bananas to ginger. Key to our philosophy is our vibrant community engagement programme focusing on education and female empowerment. In time, we aim to be an integrated coconut & spice grower & processor with assets spread across the Caribbean.

### Job description: the Summer Fellow will work on:

- Vertical integration: help us set up primary processing of coconut products and fruits and spices that are grown on the estate; help procure equipment and verify business plan
- Sales and Marketing: map out new alternative sources of revenue for the business, including opening new export markets and figuring out how to access them
- Research: monitor, track, and build relationships with companies related to our business; build out sector maps and deep dives

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- Support: work with cross-functional teams on the day-to-day execution of projects and initiatives, including the building of a processing facility in conjunction with the processing technical team
- Operations: design new systems to capture data (agronomic and trade) and help us interpret this data more intelligently
- Community Social Responsibility: design and rollout one community project (budget \$10-20k) in Guyana.

**The ideal candidate must have:**

- Completed minimum one academic year at a top tier university
- Passion for the Caribbean
- A data-driven decision making mentality, sound business judgment and the ability to back up analysis with deep analytical thinking
- Willingness to take initiative in a constantly-changing environment
- Curiosity and ambition
- Excellent computer skills, including building models/analyses in Excel and making PowerPoint presentations
- An entrepreneurial mindset

**Compensation:**

- Stipend of US \$400 per week
- Expense and travel budget

**Logistics:**

- Location: London or East Coast USA preferred; other locations can be considered
- Travel: you may make one visit to Guyana of approximately 1-2 weeks (not obligatory).
- Length: 8-12 weeks to be agreed
- Start date early summer 2019 (some flexibility)
- Reporting: you will report directly to management

**Application:**

- Please apply through our website ([www.pomeroon.co](http://www.pomeroon.co)) with a CV and cover letter. Applications are considered on a rolling basis

*Pomeroon Trading is an Equal Opportunity-Affirmative Action Employer; minority/veteran/disability/gender identity/sexual orientation*

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